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To: Vladimir Gurevich <vladimir.gurevich@gmail.com>
Date: Tuesday, October 8, 2019 5:24:54 PM
Subject: Att. to Royalty Manager - acct: 2000026442
Folder: /

From: Kruszewski, Stephen
Sent: Monday, September 16, 2019 2:59 PM
To: vladimir.gurevich1@iec.co.il
Cc: Barefield, Veneta <Veneta.Barefield@taylorandfrancis.com>; Royalty <Royalty@taylorandfrancis.com>
Subject: acct: 2000026442 RE: Royalty Department of Taylor & Francis

Greetings Dr. Gurevich,
Again, I hope this note finds you doing well.
We are not familiar with WorldCat or subscribe to the data related from them. The information you sent completely lacks granularity and we have no way to validate those numbers. Nothing listed matches either metric that is used for annual, semi- annual or lifetime sales figures of your titles
A little info for you;
Our statements only illustrate the sales for the period they reflect. For example your titles; Electronic Devices on Discrete Components for, Digital Protective Relays, Probs & Sols, Power Supply Devices and Systems of Relay, Cyber and Electromagnetic Threats in Modern Relay are measured on a Semi- Annual basis. So you receive two statements a year. (February/ August) Your February statement would only illustrate sales for July - December of the previous year, then of course your September statement would illustrate your sales from January – June of that year.

Your titles; Protection Devices & Sys for HighVoltage Apps, Electric Relays: Principles & Applications are on an Annual cycle and the statement is delivered to you every June and reflects the sales from previous year. January – December.

None of our statements included running totals of sales or Life To Date sales, which is what I feel might be what your numbers from WorldCat reflect. But even taking that into account, those numbers do not match what we show and again, we do not know what they are measuring.

Below is some data we do not normally share or distribute because these numbers can also be screwed with Author copies, comp copies and other non-royalty paid "sales" , however I felt it necessary to illustrate your figures.

format	title	note	isbn	LTD sales
HB	Protection Devices & Sys for HighVoltage Apps		9780824740566	413
old ebook	Protection Devices & Sys for HighVoltage Apps		9780824747626	9
ebook	Protection Devices & Sys for		9780203911648	47

ebook	HighVoltage Apps	9780203911040	47	
ebook	Protection Devices & Sys for HighVoltage Apps	9780429213748	0	
			469	title total
ebook	Electric Relays: Principles & Applications	9781315221168	10	
HB	Electric Relays: Principles & Applications	9780849341885	758	
ebook	Electric Relays: Principles & Applications	9781420026412	55	
			823	title total
HB	Electronic Devices on Discrete Components for	9781420069822	367	
ebook	Electronic Devices on Discrete Components for	9781420069839	67	
ebook	Electronic Devices on Discrete Components for	9781315218809	1	
			435	title total
ebook	Digital Protective Relays, Probs & Sols	9781315217642	2	
HB	Digital Protective Relays, Probs & Sols	9781439837856	364	
ebook	Digital Protective Relays: Probs & Sols	9781439837863	70	
Indian HB	Digital Protective Relays, Probs & Sols	9781138583375	30	
PB	Digital Protective Relays, Probs & Sols	not pub	-	
			466	title total
PB	Power Supply Devices and Systems of Relay	9781138075030	17	
HB	Power Supply Devices and Systems of Relay	9781466583795	256	
Ebook	Power Supply Devices and Systems of Relay	9781466583801	102	
ebook	Power Supply Devices and Systems of Relay	9781315215839	10	
			385	title total
HB	Cyber and Electromagnetic Threats in Modern Relay	9781482264319	110	
ebook	Cyber and Electromagnetic Threats in Modern Relay	9781482264326	45	
Indian HB	Cyber and Electromagnetic Threats in Modern Relay	9781138581852	15	
	Cyber and Electromagnetic			

PB	Cyber and Electromagnetic Threats in Modern Relay	9781138892828	16	
ebook	Cyber and Electromagnetic Threats in Modern Relay	9781315214986	7	
			193	title total

I hope this clears some of your questions and certainly if you have follow-up feel free to reach back.

Best Regards,

Steve Kruszewski
Royalty Specialist

My [pronouns](#): he/him



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