

Run Date: 5/14/19 5:32 AM

**JOHN WILEY & SONS, INC.**

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**Books Life Sales by Geo Region Detail (Region Subtotal)**

Complete For Wiley Titles From May 1st 2001 and Blackwell Titles From January 1st 2003

Selected ISBN 13: 9781119271437, 9781119271444, 9781119271451, 9781119271475

ISBN 13: 9781119271444

**Author-Title ISBN: Gurevich---Protection of Substation Critical Equipment  
Against Intentional Electromagnetic Threats 119271444**

Actual Publish Date: Jan 6, 2017

| Region Group / Region Name / Country |          |               | 2016         |              | 2017         |              | 2018         |              | Total Net<br>Sales | Total<br>Net<br>Units |
|--------------------------------------|----------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------|-----------------------|
|                                      |          |               | Net<br>Sales | Net<br>Units | Net<br>Sales | Net<br>Units | Net<br>Sales | Net<br>Units |                    |                       |
|                                      | Canada   | CANADA        |              |              |              |              | \$330        | 5            | \$330              | 5                     |
| Americas                             | USA      | UNITED STATES |              |              | \$540        | 5            | \$2,744      | 22           | \$3,284            | 27                    |
|                                      | Americas |               |              |              | \$540        | 5            | \$3,074      | 27           | \$3,614            | 32                    |
|                                      |          | CHINA         | \$0          | 0            | \$0          | 0            | \$735        | 14           | \$735              | 14                    |
|                                      |          | HONG KONG     |              |              |              |              | \$128        | 1            | \$128              | 1                     |
| APAC                                 | Asia     | INDONESIA     |              |              |              |              | \$121        | 1            | \$121              | 1                     |
|                                      |          | SINGAPORE     |              |              |              |              | \$73         | 1            | \$73               | 1                     |
|                                      |          | SOUTH KOREA   |              |              |              |              | \$122        | 1            | \$122              | 1                     |

|       |             |             |     |   |       |   |         |    |         |    |
|-------|-------------|-------------|-----|---|-------|---|---------|----|---------|----|
|       | Australasia | AUSTRALIA   |     |   | \$108 | 1 | \$555   | 13 | \$663   | 14 |
|       |             | NEW ZEALAND |     |   |       |   | \$79    | 1  | \$79    | 1  |
|       | APAC        |             | \$0 | 0 | \$108 | 1 | \$1,813 | 32 | \$1,921 | 33 |
|       | CEECA       | TURKEY      |     |   |       |   | \$96    | 1  | \$96    | 1  |
| EMEA  | GSAL        | GERMANY     |     |   |       |   | \$135   | 1  | \$135   | 1  |
|       |             | SWITZERLAND |     |   | \$230 | 2 |         |    | \$230   | 2  |
|       | EMEA        |             |     |   | \$230 | 2 | \$231   | 2  | \$461   | 4  |
| Total |             |             | \$0 | 0 | \$878 | 8 | \$5,118 | 61 | \$5,996 | 69 |

**Author-Title ISBN: Gurevich---Protection of Substation Critical Equipment  
Against Intentional Electromagnetic Threats 1119271452**

Actual Publish Date: Jan 6, 2017

| Region Group / Region Name / Country |          |               | 2018  |       | Total Net | Total |
|--------------------------------------|----------|---------------|-------|-------|-----------|-------|
|                                      |          |               | Net   | Net   | Sales     | Net   |
|                                      |          |               | Sales | Units |           | Units |
| Americas                             | USA      | UNITED STATES | \$97  | 1     | \$97      | 1     |
|                                      | Americas |               | \$97  | 1     | \$97      | 1     |
|                                      | Asia     | CHINA         | \$88  | 1     | \$88      | 1     |
| APAC                                 |          | SINGAPORE     | \$0   | 0     | \$0       | 0     |
|                                      | APAC     |               | \$88  | 1     | \$88      | 1     |
| Total                                |          |               | \$185 | 2     | \$185     | 2     |

**Author-Title ISBN: Gurevich---Protection of Substation Critical Equipment  
Against Intentional Electromagnetic Threats 1119271479**

Actual Publish Date: Jan 6, 2017

| Region Group / Region Name / Country |        |               | 2017  |       | 2018      |       | 2019  |       | Total Net | Total |
|--------------------------------------|--------|---------------|-------|-------|-----------|-------|-------|-------|-----------|-------|
|                                      |        |               | Net   | Net   | Net Sales | Net   | Net   | Net   | Sales     | Net   |
|                                      |        |               | Sales | Units |           | Units | Sales | Units |           | Units |
| Americas                             | Canada | CANADA        |       |       | \$77      | 1     |       |       | \$77      | 1     |
|                                      | USA    | UNITED STATES | \$132 | 1     | \$374     | 4     | \$158 | 2     | \$664     | 7     |

|          |       |   |       |   |       |   |       |   |
|----------|-------|---|-------|---|-------|---|-------|---|
| Americas | \$132 | 1 | \$451 | 5 | \$158 | 2 | \$741 | 8 |
| Total    | \$132 | 1 | \$451 | 5 | \$158 | 2 | \$741 | 8 |

ISBN 13: 9781119271437

**Author-Title ISBN: Gurevich---Protection of Substation Critical Equipment  
Against Intentional Electromagnetic Threats 1119271436**

Actual Publish Date: Mar 3, 2017

| Region Group / Region Name / Country |          |               | 2017      |           | 2018      |           | 2019      |           | Total Net Sales | Total Net Units |
|--------------------------------------|----------|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------------|-----------------|
|                                      |          |               | Net Sales | Net Units | Net Sales | Net Units | Net Sales | Net Units |                 |                 |
| Americas                             | USA      | UNITED STATES | \$2,180   | 24        | \$1,324   | 15        | (\$262)   | -3        | \$3,243         | 36              |
|                                      | Americas |               | \$2,180   | 24        | \$1,324   | 15        | (\$262)   | -3        | \$3,243         | 36              |
| APAC                                 | Asia     | CHINA         | \$446     | 7         | \$566     | 8         | \$230     | 3         | \$1,241         | 18              |
|                                      |          | INDIA         | \$68      | 1         | \$77      | 2         |           |           | \$145           | 3               |
|                                      |          | INDONESIA     |           |           | \$78      | 1         |           |           | \$78            | 1               |
|                                      |          | JAPAN         |           |           | \$150     | 2         |           |           | \$150           | 2               |
|                                      |          | MALAYSIA      | \$142     | 2         | \$277     | 3         | (\$169)   | -2        | \$250           | 3               |
|                                      |          | PHILIPPINES   | \$271     | 4         | (\$14)    | 0         | (\$1)     | 0         | \$257           | 4               |
|                                      |          | SINGAPORE     | \$68      | 1         | \$0       | 0         | (\$68)    | -1        | \$0             | 0               |
|                                      |          | SOUTH KOREA   | \$367     | 5         | \$227     | 3         |           |           | \$594           | 8               |
|                                      |          | TAIWAN        | \$216     | 3         | \$81      | 1         |           |           | \$297           | 4               |
|                                      |          | THAILAND      |           |           | \$88      | 1         | \$81      | 1         | \$169           | 2               |
| APAC                                 |          |               | \$1,577   | 23        | \$1,529   | 21        | \$73      | 1         | \$3,179         | 45              |
| EMEA                                 | CEECA    | IRAN          |           |           |           |           | \$54      | 1         | \$54            | 1               |
|                                      |          | KAZAKHSTAN    |           |           | \$69      | 1         |           |           | \$69            | 1               |
|                                      |          | PAKISTAN      |           |           | \$173     | 3         |           |           | \$173           | 3               |
|                                      |          | POLAND        |           |           | \$77      | 1         |           |           | \$77            | 1               |
|                                      |          | RUSSIA        |           |           | \$69      | 1         |           |           | \$69            | 1               |
|                                      |          | TURKEY        |           |           | \$69      | 1         |           |           | \$69            | 1               |
| GSAL                                 |          | GERMANY       | \$71      | 1         |           |           | \$71      | 1         | \$142           | 2               |

|                                       |                   |                |           |                |           |                |           |                |            |
|---------------------------------------|-------------------|----------------|-----------|----------------|-----------|----------------|-----------|----------------|------------|
|                                       | SWITZERLAND       | \$124          | 1         |                |           |                |           | \$124          | 1          |
| MENA                                  | SAUDI ARABIA      |                |           |                |           | \$144          | 2         | \$144          | 2          |
|                                       | ESTONIA           |                |           | \$64           | 1         |                |           | \$64           | 1          |
| Northern<br>Europe & Baltic<br>States | FINLAND           |                |           | \$224          | 3         |                |           | \$224          | 3          |
|                                       | NETHERLANDS       | \$72           | 1         |                |           |                |           | \$72           | 1          |
|                                       | SWEDEN            | \$133          | 2         |                |           |                |           | \$133          | 2          |
| Southern<br>Europe & Israel           | ISRAEL            | \$311          | 4         | \$115          | 1         |                |           | \$426          | 5          |
| UK & Ireland                          | UNITED<br>KINGDOM | \$1,674        | 23        | \$321          | 4         | (\$378)        | -5        | \$1,616        | 22         |
|                                       | EMEA              | \$2,385        | 32        | \$1,181        | 16        | (\$109)        | -1        | \$3,456        | 47         |
|                                       | <b>Total</b>      | <b>\$6,142</b> | <b>79</b> | <b>\$4,034</b> | <b>52</b> | <b>(\$298)</b> | <b>-3</b> | <b>\$9,878</b> | <b>128</b> |