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From: Vladimir Gurevich <vladimir.gurevich@gmail.com>  
To: "Dages, Emmett" <Emmett.Dages@taylorandfrancis.com>  
Date: Tuesday, February 25, 2020 6:53:28 PM  
Subject: Royalty reconciliation  
Folder: /

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Hello Emmett,

Tuesday, February 25, 2020, 4:26:04 PM, you wrote:

Dr. Gurevich,

Thanks for the summary – I will have Christin complete this remaining analysis in detail. I do know that the largest part of the 249 difference on Protective Devices and System is a result of us including in the 469 number the 231 units sold by Marcel Dekker in 2003 prior to the acquisition by T & F. Thanks again for your patience.

Emmett

[Information Classification: General](#)

From: Vladimir Gurevich <vladimir.gurevich@gmail.com>  
Sent: Saturday, February 22, 2020 4:29 AM  
To: Dages, Emmett <Emmett.Dages@taylorandfrancis.com>  
Subject: Re: Royalty reconciliation

Hello Emmett,

Friday, February 21, 2020, 8:23:23 PM, you wrote:

Dr. Gurevich,

I thought I would start with a fresh email chain to see if I can be clearer and will walk Nora through all the detail also to see if there is a better way for me to provide the data.

We have a difference in the information included on your email on the units sold based upon the statements sent to Author 2004 – 2019. I can't tell what statements may not have made it to you so I have attached a brief recap of the individual statements. These statements total 2,424 units which is 578 units more than on your email (1,846). I will also be forwarding you PDF's of the semiannual and annual statements. I am happy to have the team follow-up with any questions you have on

that portion of the reconciliation or will try and answer your questions directly.

The second largest piece of the 925 difference you are inquiring about relates to the 2003 sales that were made and included on Marcel Dekker royalty statements of 231 units. We record the units sold in our systems on all our acquisitions and that is the portion that was in the life to date sales quoted to you by Stephen. These units would not show up in your 2004 – 2019 royalty statements from TF.

These 2 items represent 809 of the 925 units in question. The remaining balance is primarily e-book rental units (and not books sold) we track these transactions in our sales systems but do not include them as units on royalty statements – just the revenue – and some post June 2019 activity. I can ask the royalties team to prepare a separate analysis on rental units by title by period if that would be helpful.

I sincerely apologize for the confusion this has caused and hope that this explanation helps resolve your concerns. Thanks.

T. Emmett Dages  
Chief Operating Officer  
Taylor & Francis Group  
6000 Broken Sound Parkway NW Suite 300  
Boca Raton, FL 33487  
561-998-2523  
561-962-5638 (mobile)  
561-843-0355 (mobile)

[Information Classification: General](#)

Mr. Dages,

Thank you for copies of statement reports. I will compare its with reports wich I have received during 15 years.

Without any connection with this, there is a significant difference (347 copies) between two reports on the sold copies received from the T&F Royalty Department.

Please provide explanations for each book (see attached table, please).

Thanks.

Dr. Vladimir Gurevich

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Best regards,  
Vladimir

<mailto:vladimir.gurevich@gmail.com>

Mr. Dages,

***Regarding of Marcel Dekker:***

Firstly, I do not have Marcel Dekker statements for 291 copies of the book sold. This means that I just did not have time to get a royalty for so many books sold before Taylor & Francis bought Marcel Dekker.

Secondly, if the Taylor & Francis included these instances in its report, it should also pay the royalties for these sold copies, as the assignee of Marcel Dekker. Is not it so?

***Regarding of royalty statement that I have receive yuesday:***

This statement for the first time does not contain any information about the books sold (what, how much?) and contains only one amount. Is this the reaction of the Royalty Department to our correspondence? I ask, nevertheless, to decrypt this statement and indicate which and how many books were sold.

Thanks.

Dr. Vladimir Gurevich

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